GENERAL SERVICES ADMINISTRATION (GSA) FEDERAL ACQUISITION SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage! $^{\text{TM}}$, a menu-driven database system. The Internet address for GSA-Advantage! $^{\text{TM}}$ is: $\frac{\text{http://www.gsaadvantage.gov.}}{\text{http://www.gsaadvantage.gov.}}$

For more information on ordering from Federal Supply Schedules, visit: http://www.gsa.gov/schedules-ordering

LOGISTICS AND WAREHOUSE MANAGEMENT SERVICES



Allsource Global Management, LLC 4481 Campus Drive, Suite A Sierra Vista, AZ 85635 Telephone: (520) 458-1314

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Schedule Title:	Logistics Worldwide			
FSC Group:	874 V			
SINs:	874-501 Supply and Value Chain Management 874-507 Operations and Maintenance Logistics Management and Support Services			
Contract Number:	GS-10F-0361X			
Business Type: Small, HUBzone, 8(a), Small Disadvantaged, Woman-Owned				
Contract Period: July 1, 2011 – June 30, 2016				
Pricelist current through modification <u>Award</u> dated <u>July 1, 2011</u> Prices shown herein are NET (discount deducted).				









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GENERAL GSA SCHEDULE CONTRACT INFORMATION

1a. Table of Awarded Special Item Numbers (SINs): For a full SIN descriptions visit: GSA eLibrary

- 874-501 Supply and Value Chain Management
- 874-507 Operations and Maintenance Logistics Management and Support Services



874-501RC, **874-507RC**: Section 833 of the National Defense Authorization Act allows state and local governments to purchase products and services to facilitate recovery from a major disaster. This includes advance and pre-positioning in preparation for a disaster.

1b. Lowest Priced Model Number and Lowest Price: Please refer to our rates on page #9 1c. Labor Category Descriptions: Please refer to page #8 2. Maximum Order: \$1,000,000. However, agencies may place, and AGM may honor, orders exceeding this limit in accordance with FAR 8-404. Ordering agencies are encouraged to seek price reductions for orders in excess of \$1,000,000. 3. Minimum Order: \$100 4. Geographic Coverage: **Domestic Only** 5. Point (s) of Production: Not Applicable 6. Discount from List Price: All Prices Herein are Net 7. Quantity Discounts: Not Applicable 8. Prompt Payment Terms: Net 30 days 9a. Government Purchase Card is accepted at or below the micro – purchase threshold. 9b. Government Purchase Card is accepted above the micro – purchase threshold. 10. Foreign Items: None 11a. Time of Delivery: To Be Negotiated with Ordering Agency 11b. Expedited Delivery: To Be Negotiated with Ordering Agency 11c. Overnight and 2-Day Delivery: To Be Negotiated with Ordering Agency 11d. Urgent Requirement: To Be Negotiated with Ordering Agency 12. F.O.B. Point(s): Destination 13a. Ordering Address: Allsource Global Management, LLC

Attn: Susan E Pate/GSA Orders 4481 Campus Drive, Suite A Sierra Vista, AZ 85635



13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address: Allsource Global Management, LLC

Attn: Accounts Receivable 4481 Campus Drive, Suite A Sierra Vista, AZ 85635

15. Warranty Provision: Not Applicable

16. Export Packing Charges: Not Applicable

17. Terms & Conditions of Government Purchase Card Acceptance (any thresholds above the micropurchase level):

Contact Contract Administrator

18. Terms and conditions of rental, maintenance, and

repair:

Not Applicable

19. Terms and conditions of installation (if applicable): Not Applicable

20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices:

Not Applicable

20a. Terms and conditions for any other services

(if applicable):

Not Applicable

21. List of service and distribution points

(if applicable):

Not Applicable

22. List of participating dealers (if applicable):

Not Applicable

23. Preventative maintenance (if applicable)

Not Applicable

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.):

Not Applicable

24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/:

Contact Contract Administrator for more information.

25. Data Universal Number System (DUNS) Number: 603035929

26. Allsource Global Management, LLC is registered in the Central Contractor Registration (CCR) database.



CONTRACT OVERVIEW

GSA awarded Allsource Global Management, LLC a GSA Federal Supply Schedule contract for Logistics Worldwide (LOGWORLD), Contract No. GS-10F-0361X. The current contract period is 7/1/2011 - 6/30/2016. GSA may exercise a total of up to three additional 5 year option periods. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR

Susan E Pate Allsource Global Management, LLC 4481 Campus Drive, Suite A Sierra Vista, AZ 85635 Telephone: (520) 458-1314 x17

Fax Number: (520) 458-1017 Email: contracts@agm-az.com

MARKETING AND TECHNICAL POINT OF CONTACT

Susan E Pate Allsource Global Management, LLC 4481 Campus Drive, Suite A Sierra Vista, AZ 85635 Telephone: (520) 458-1314 x17

Fax Number: (520) 458-1314 x1/ Fax Number: (520) 458-1017 Email: contracts@agm-az.com

COMPANY OVERVIEW

AllSource Global Management, LLC (AGM) is a Woman-Owned, Small Disadvantaged Business (SDB), 8(a), HUBZone and DBE certified company headquartered in Sierra Vista, AZ with operations in Arizona, Florida, Georgia, Kentucky, and Texas. AGM is led by Founder and Owner, Cecilia Mata, a multilingual professional with over 28 years experience in business and consulting working with multinational companies headquartered in England, Switzerland, and Panama.

We are a highly competent, professional services company with a management team that has over a century of management, leadership, intelligence operations, business, planning, training and training development, language development, sustainment training, and implementation experience. Our management team's background and expertise underpins the delivery of top quality services and support at competitive rates to federal and state governments, private, commercial, and not-for-profit clients. We have an established record of accomplishment and success by meeting or exceeding all work performance standards within budget.

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for Logistics Worldwide, for worldwide use. Executive agencies, other Federal agencies, mixed —ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.



CONTRACT SCOPE

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each task order.

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed.

Allsource Global Management has been awarded a contract by GSA to provide services under the following SINs:

- 874-501 Supply and Value Chain Management
- 874-507 Operations and Maintenance Logistics Management and Support Services



874-501RC, 874-507RC: Section 833 of the National Defense Authorization Act allows state and local governments to purchase products and services to facilitate recovery from a major disaster. This includes advance and pre-positioning in preparation for a disaster.

Full SIN descriptions are available on GSA eLibrary, http://www.gsaelibrary.gsa.gov

AGM Labor Category descriptions, page 8
AGM GSA Hourly Rates, page 9



INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Allsource Global Management, LLC meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide LOGWORLD services, follow these simple steps:

Step 1. Develop a Statement of Work (SOW)

In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

Step 2. Select Contractor and Place Order

- If the order is at or below the micro-purchase threshold, select the contractor best suited for your needs and place the order.
- If the order is exceeding the micro-purchase threshold, but less than the maximum order threshold (MOT), prepare an RFQ;
- If the order is in excess of the MOT, prepare an RFQ. Consider expansion of competition and seek price reductions.

Step 3. Prepare a Request for Quote (RFQ)

- Include the SOW and evaluation criteria:
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

Step 4. Provide RFQ to at least Three Firms

Step 5. Evaluate Offers, Select Best Value Firm, and Place Order



REQUIREMENTS EXCEEDING THE MAXIMUM ORDER

In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall:

- Review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service;
- Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and
- After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

Vendors may:

Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations.)

- Offer the lowest price available under the contract; or
- Decline the order (orders must be returned in accordance with FAR 52.216-19).

A task order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.

Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-74.



BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (*e.g.* estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

<u>Single BPA.</u> If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

<u>Multiple BPAs.</u> If the ordering activity establishes multiple BPAs, before placing an order exceeding the micropurchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

<u>BPAs for hourly rate services.</u> If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

<u>Duration of BPAs.</u> BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.



LABOR CATEGORY DESCRIPTIONS

GSA Labor Category	Minimum Education	Minimum Years of Experience	Labor Category Description
Program Manager	BA/BS	7	Designs, evaluates and otherwise leads large and/or multiple small or medium projects. Oversees other project managers and other full or part time project staff, subcontractors, project schedules, and deliverable management. Responsible for ongoing communication with the client, any subcontractors, and successful completion of projects. Responsible for quality assurance programs designed to evaluate project performance.
Senior Functional Expert (SFE)	BA/BS	6	Responsibilities include originating new logistics techniques, developing new solutions and approaches to problems and/or developing and interpreting logistics policies and regulations. The results of the work provide solutions to logistics problems and questions. Develops alternatives and options that are designed to meet requirements in a variety of circumstances.
Supply Management Officer	HS	4	Responsible for managing, directing and administering all logistical support and services. Responsible for establishing and implementing supply and logistics policies. Supply program responsibilities include management and control of the property books; managing an annual supply and operating budget; managing the acquisition, storage, distribution, utilization and disposal of supplies and equipment and all resident and nonresident instructional materials; managing the assignment and utilization of all buildings and facilities; ensuring the procurement and administration of all contracted services.
Operations Manager	HS	4	Directs and supervises operations and maintenance logistics management and support services. Responsible for customer service, planning, estimating, scheduling, work analysis, and reporting.
		1	The Ground Support Equipment Mechanic diagnoses malfunctions and repairs Ground Support Equipment (GSE), advises and trains lower grade workers on diagnosis and repair of less complex repair/maintenance problems, inspects and approves completed maintenance actions, solves repair problems by studying drawings, wiring diagrams and schematics, and technical publications; uses automated maintenance data systems to monitor maintenance trends, analyze equipment requirements, maintain equipment records, and document maintenance actions, and analyzes, diagnosis, and repairs GSE using conventional and digital multi-meters, voltmeters, ohmmeters, frequency counters, oscilloscopes, circuit card testers, transistor testers, and hand tools.
Supply * Technician	s HS		This mechanic maintains external fuel and grounding systems, performs scheduled and unscheduled maintenance on GSE, inspects, tests, and operates GSE to determine equipment serviceability and proper operation, services equipment with fuel, oil, water, coolant, hydraulic fluid, refrigerant, and compressed air, diagnoses mechanical and electronic circuitry malfunctions using visual and auditory senses, test equipment, and technical publications. This work also does the following: disassembles and assembles malfunctioning GSE accessories and components, removes, disassembles repairs, cleans, treats for corrosion, assembles, and reinstalls GSE components and accessories, stencils and marks GSE in accordance with technical publications, stores, handles, labels, uses, and disposes of hazardous materials and waste in accordance with all state, local, and federal environmental standards and regulations. This mechanic prepares GSE for storage and mobility deployment; and operates, cleans, inspects, and services GSE towing vehicles. In addition to maintaining vehicle records, this mechanic maintains and updates paper and electronic equipment records, provides dispatch service for GSE, including positioning equipment to support aircraft maintenance and flying operations, practices good housekeeping, tool control, Foreign Object Damage prevention, and safety at all times.
Administrative * Specialist	HS	6 mo	In addition to secretarial duties (filing, taking phone calls, scheduling appointments, making travel arrangements), this position will provide administrative support to executive staff with office management responsibilities to include budgeting, personnel records and payroll. The Administrative Assistant may be required to work independently on projects requiring research and preparation of briefing charts and other presentation materials.

^{*} Position subject to the Service Contract Act (SCA). See SCA Matrix (page 9) for additional information regarding these labor categories.



HOURLY RATES FOR SERVICES SINs 874-501 / 874-501RC and 874-507 / 874-507RC

	GSA Labor Category	GSA Rate:				
		Year 1	Year 2	Year 3	Year 4	Year 5
		7-1-11 to	7-1-12 to	7-1-13 to	7-1-14 to	7-1-15 to
		6-30-12	6-30-13	6-30-14	6-30-15	6-30-16
	Program Manager	\$85.04	\$87.68	\$90.39	\$93.20	\$96.09
	Senior Functional Expert (SFE)	\$69.08	\$71.22	\$73.43	\$75.71	\$78.05
	Supply Management Officer	\$55.71	\$57.44	\$59.22	\$61.05	\$62.95
	Operations Manager	\$55.71	\$57.44	\$59.22	\$61.05	\$62.95
**	Supply Technician	\$35.58	\$36.68	\$37.82	\$38.99	\$40.20
**	Administrative Specialist	\$29.33	\$30.24	\$31.18	\$32.14	\$33.14

^{**} SCA eligible categories. See the SCA Matrix below for additional information regarding these labor categories.

SCA MATRIX

GSA Labor Category Title	SCA Occupation Title	Wage Determination	WD Rate	Health & Welfare	Total Hourly Wage (WD- based)	Total Contractor Hourly Wage
Supply Technician	23380 - Ground Support Equipment Mechanic	2005-2025, Revision #8 State: Arizona	\$21.79	\$3.35	\$25.14	\$35.58
Administrative Specialist	01020 - Administrative Assistant	2005-2025, Revision #8 State: Arizona	\$19.02	\$3.35	\$22.37	\$29.33

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.